

Doing Business in Brazil Vancouver Chapter Seminar

November 17, 2009

Miller Thomson LLP , 11th Floor, Robson Court, 840 Howe St, Vancouver BC

8:30 am	Registration & Continental Breakfast	
9:00 am	Welcome & Opening Remarks	<i>Maggie Weaver I.E.Canada</i>
9:10 am	Doing Business in Brazil Mr. Nudelman will provide an overview of business investment opportunities in Brazil and what Brazil has to offer for Canadian importers and exporters.	<i>Andre Nudelman Chairman Canadian Council For The Americas, British Columbia</i>
9:30 am	The Trade Commissioner Service—Your Business Partner in Brazil Learn about Canada-Brazil commercial relations, and how the Trade Commissioner Service can help your business grow in the region through their network of experts in Brazil. Whether you are exporting a product or service, investing in an overseas manufacturing plant or seeking R&D partnerships with foreign institutions, the Trade Commissioner Service is at your service.	<i>Julie Lewis Trade Commissioner Foreign Affairs and International Trade Canada Vancouver</i>
10:00 am	Canada and Brazil Trade: What You Need to Know for Investing, and Exporting In this session you will learn about investment rules and tax considerations for Canadian investors, as well as export laws, rules and procedures and tax considerations for Canadian companies.	<i>Daniel L. Kiselbach Partner Miller Thomson LLP</i> <i>Cheryl Teron, Partner, Miller Thomson LLP</i> <i>Marcello Mansur Haddad, Partner, Mattos Filho, Brazil</i>
10:45 am	Refreshment Break	
11:00 am	Import Duty and Tax Implications for Canadian Businesses Exporting to Brazil In this session you will learn about different industries' experiences of importing into Brazil; what the duty and tariff implications are; examples of different value added taxes for different industries, and; what resources are available to you to assist with this process.	<i>Angelos Xilinas Senior Manager Trade & Customs Practice KPMG LLP</i>
11:15 am	Experiences of a Brazilian Business Owner Superficial knowledge can lead to wrong and costly decisions when entering into the Brazilian market. A multi-business owner will share the challenges faced, lessons learned, and successes of owning a business in Brazil. Hear about the interest of Canadian Government and companies in expanding commercial relations with Brazil and about the Brazilian government and companies interest on attracting investments and to invest in Canada.	<i>Andre Nudelman Chairman Canadian Council For The Americas, British Columbia</i>
11:45 am	Export Development Canada (EDC) - Where Do We Fit In?	<i>Brian Hughes District Manager Export Development Canada</i>
12:15 pm	Closing Remarks	<i>Maggie Weaver I.E.Canada</i>

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