

# Winnipeg Chapter Seminar

## Are You Compliant? Customs Updates and Industry Case Studies

June 2, 2009, Delta Winnipeg, 350 St. Mary Avenue, Winnipeg, Manitoba

8:30 am	<b>Registration &amp; Continental Breakfast</b>	
9:00 am	<b>Welcome &amp; Opening Remarks</b>	<i>Reynold Martens, Executive Vice President, GHY International</i>
9:10 am	<p><b>Canada Customs Update—ACI/eManifest, PIP/C-TPAT</b></p> <p>The new modernized PIP program came into effect on June 30, 2008 and is closely aligned with the C-TPAT program in the U.S. Current members of PIP were not grandfathered into the new PIP program were given a deadline of December 31, 2008 to re-apply. In this session, you will learn about the new minimum-security requirements, including business partner requirements and container seal guidelines, application procedures, and mutual recognition with C-TPAT.</p> <p>Phase III of ACI is intended to enhance highway and rail security and expedite trade processing at the border by developing and implementing electronic manifest reports. However, under eManifest not only will highway carriers have to transmit data electronically to CBSA pre-arrival, importers/brokers will also have to transmit an importer admissibility data set one hour in advance of arrival of the conveyance at the border. In this session, you will hear about the latest eManifest developments, including the proposed data sets, deployment schedule, and web portal design, and critical issues from a trade community perspective, such as first point of arrival and broker download.</p>	<p><i>Brenda Hildebrand, Intelligence Officer, CBSA, Winnipeg</i></p> <p><i>Liz Pasieczka, eManifest Coordinator for the Prairie Region, CBSA</i></p> <p><i>Renee Griffiths, Senior Advisor, Business Transformation-eManifest, CBSA</i></p>
10:15 am	<b>Refreshment Break</b>	
10:30 am	<p><b>U.S. Customs Update</b></p> <p>In this session learn about the latest developments in U.S. Customs procedures and requirements, including:</p> <ul style="list-style-type: none"> <li>• Implementation of the new declaration for all imports of plants and plant products under amendments to the Lacey Act;</li> <li>• NAFTA</li> <li>• Steel Importation ( Anti-dumping, mill certificates, country of origin)</li> <li>• New conformity certification requirements for imports of consumer products under the Consumer Product Safety Improvement Act.</li> </ul>	<p><i>Kristina Nelson, Senior Import Specialist, US Customs and Border Protection, Pembina, North Dakota</i></p> <p><i>Judy Bahr, Senior Import Specialist, US Customs and Border Protection, Pembina, North Dakota</i></p>
11:30 am	<p><b>Panel Discussion</b></p> <p>This session will provide an opportunity for participants to ask questions.</p>	<i>Moderator: Reynold Martens, Executive Vice President, GHY International</i>
12:00 pm	<b>Keynote Luncheon Address: RCMP International Anti-Corruption Crime Unit</b>	<i>Constable Lloyd Schoepp, RCMP, Commercial Crime Section, International Anti-Corruption Unit</i>
1:15 pm	<p><b>Audit Case Study: Cargill</b></p> <p>In this session learn from Cargill's experience with a customs audit. Hear about their process overview, what obstacles and issues they encountered during their audit, what the general outcome was, and what were the lessons learned and how they applied them to their custom department.</p>	<i>Heather Gledhill, Canadian Customs Co-ordinator, Cargill Limited</i>
2:00 pm	<p><b>PIP/C-TPAT Case Study: New Flyer Industries</b></p> <p>In this session you will hear about the rationale for involvement in Canadian and US Security Programs such as PIP and C-TPAT from an industry perspective. The issues encountered and obstacles will be discussed as well as an overview of the cost/benefit analysis of belonging to these security programs.</p>	<i>Bruce Black, Customs and Traffic Manager, New Flyer Industries Canada ULC</i>
2:45 pm	<b>Refreshment Break</b>	
3:00 pm	<p><b>International Sourcing Case Study</b></p> <p>In this session, learn what steps are involved in the decision making process to source internationally. Regulatory and commercial considerations for offshore, and nearshore will be discussed and how NAFTA plays an integral role in this process.</p>	<i>Al Dewar, Vice President, Canadian Operations, GHY International and/or Darcy Calder, Account Manager, GHY International</i>
3:45 pm	<p><b>Panel Discussion</b></p> <p>This session will provide an opportunity for participants to ask questions.</p>	<i>Moderator: Reynold Martens, Executive Vice President, GHY International</i>
4:30 pm	<b>Closing Remarks</b>	<i>Reynold Martens, Executive Vice President, GHY International</i>

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## Registration Form

Telephone: 416-595-5333 ext.37 *To register by phone, please have credit card ready.*  
 Fax: 416-595-8226  
 Mail: I.E.Canada, 160 Eglinton Avenue East, Suite 300, Toronto, ON M4P 3B5, Attention: Conference Department

Company Name \_\_\_\_\_

Mailing Address \_\_\_\_\_

City \_\_\_\_\_ Province/State \_\_\_\_\_ Postal Code \_\_\_\_\_

Telephone ( ) \_\_\_\_\_ Fax ( ) \_\_\_\_\_

First Delegate Name \_\_\_\_\_

Title \_\_\_\_\_ Email \_\_\_\_\_

Second Delegate Name \_\_\_\_\_

Title \_\_\_\_\_ Email \_\_\_\_\_

Third Delegate Name \_\_\_\_\_

Title \_\_\_\_\_ Email \_\_\_\_\_

*If there are more than three delegates please photocopy this form.*

### Registration Fees—Plus 5% GST—Please choose from the following packages:

	<input type="checkbox"/> Full Day	<input type="checkbox"/> Half Day With Lunch	<input type="checkbox"/> Half Day No Lunch
<input type="checkbox"/> Member of I.E.Canada	<b>\$195</b>	\$145	\$125
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#### Registration / Substitution / Cancellation Policy

Cancellations must be received in writing by fax at 416-595-8226 or by email at [conference@iecanada.com](mailto:conference@iecanada.com). All delegate cancellations must be confirmed by I.E.Canada. For cancellations received on or before May 18, 2009, there will be a \$50 charge for administration. Any cancellations received after this date will not be refunded: substitutions are always welcomed.

#### Hotel Accommodations:

The Delta Winnipeg located at 350 St. Mary Ave, is offering delegates discount rates at \$123 single/double. To take advantage of this discounted rate, attendees are to call the hotel directly at 1-204-944-7243 or email [win.reservations@deltahotels.com](mailto:win.reservations@deltahotels.com) and book under I.E.Canada or Canadian Association of Importers and Exporters, **on or before May 18, 2009.**